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APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO.
09/688,694	10/17/2000	Christopher R Lefebvre	47004.000062	2049
21967	7590 06/04/2003			
HUNTON & WILLIAMS INTELLECTUAL PROPERTY DEPARTMENT 1900 K STREET, N.W. SUITE 1200 WASHINGTON, DC 20006-1109			EXAMINER	
			YOUNG, JOHN L	
			ART UNIT	PAPER NUMBER
	,		3622	· · · · · ·
			DATE MAILED: 06/04/2003	

Please find below and/or attached an Office communication concerning this application or proceeding.

Office Action Summary

Application No. 09/688,694 Applicant(s)

Lefebvre et al.,

Examiner

John Young

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	The MAILING DATE of this communication appears	on the cover sheet with the corres	spondence address			
	for Reply		ĺ			
THE N - Extens mailing	ORTENED STATUTORY PERIOD FOR REPLY IS SET MAILING DATE OF THIS COMMUNICATION. ions of time may be available under the provisions of 37 CFR 1.136 (a). In a date of this communication. beriod for reply specified above is less than thirty (30) days, a reply within the	no event, however, may a reply be timely filed	Į. Lafter SIX (6) MONTHS from the			
- If NO p - Failure - Any re	period for reply is specified above, the maximum statutory period will apply to reply within the set or extended period for reply will, by statute, cause tiply received by the Office later than three months after the mailing date of patent term adjustment. See 37 CFR 1.704(b).	and will expire SIX (6) MONTHS from the mailing the application to become ABANDONED (35 U.S	ng date of this communication. S.C. § 133).			
Status						
1) 💢	Responsive to communication(s) filed on Oct 17, 2	2000	·			
2a) 🗌	This action is FINAL . 2b) 💢 This act	tion is non-final.	•			
3) 🗆	Since this application is in condition for allowance except for formal matters, prosecution as to the merits is closed in accordance with the practice under <i>Ex parte Quayle</i> , 1935 C.D. 11; 453 O.G. 213.					
Disposi	tion of Claims					
4) 💢	Claim(s) <u>1-18</u>	is/are	e pending in the application.			
4	a) Of the above, claim(s)	is/ar	e withdrawn from consideration.			
5) 🗆	Claim(s)		is/are allowed.			
6) 💢	Claim(s) <u>1-18</u>	 	is/are rejected.			
7) 🗆	Claim(s)		is/are objected to.			
8) 🗆	Claims	are subject to restric	ction and/or election requirement.			
Applica	tion Papers					
9) 🗆	The specification is objected to by the Examiner.					
10)□	The drawing(s) filed on is/are	e a) \square accepted or b) \square objecte	ed to by the Examiner.			
	Applicant may not request that any objection to the o	_				
11)	The proposed drawing correction filed on	is: a) \square approved	b) \square disapproved by the Examiner.			
	If approved, corrected drawings are required in reply	to this Office action.				
12)	The oath or declaration is objected to by the Exam	iner.				
Priority	under 35 U.S.C. §§ 119 and 120					
13) Acknowledgement is made of a claim for foreign priority under 35 U.S.C. § 119(a)-(d) or (f).						
a) L	☐ All b)☐ Some* c)☐ None of:					
	1. Certified copies of the priority documents have been received.					
	2. Certified copies of the priority documents have been received in Application No					
	 Copies of the certified copies of the priority d application from the International Bure ee the attached detailed Office action for a list of th 	au (PCT Rule 17.2(a)).	this National Stage			
_	Acknowledgement is made of a claim for domestic		(e)			
a}□	1		(6).			
	Acknowledgement is made of a claim for domestic		D and/or 121.			
Attachm						
1) 💢 No	tice of References Cited (PTO-892)	4) Interview Summary (PTO-413) Paper	No(s)			
2) No	tice of Draftsperson's Patent Drawing Review (PTO-948)	5) Notice of Informal Patent Application (PTO-152)				
3) Information Disclosure Statement(s) (PTO-1449) Paper No(s). 2-4 6) Other:						

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FIRST ACTION REJECTION

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DRAWINGS

1. This application has been filed with drawings that are considered informal; said drawings

are acceptable for examination purposes. The review process for drawings that are included with

applications on filing has been modified in view of the new requirement to publish applications at

eighteen months after the filing date of applications, or any priority date claimed under 35 U.S.C.

§§119, 120, 121, or 365.

Antecedent Basis and Inferential Claiming

2. Claims 5-9 are rejected under 35 U.S.C. §112, second paragraph, as being indefinite for

failing to particularly point out and distinctly claim the subject matter which Applicant regards as

the invention.

As per claim 5, said claim at line 1 suffers from inferential claiming, and there is no explicit

antecedent basis in the claim for "the incentive matrix further comprises. . . ."

Claims 6-9 are rejected for substantially the same reasons.

CLAIM REJECTIONS — 35 U.S.C. §103(a)

The following is a quotation of 35 U.S.C. §103(a) which forms the basis for all

obviousness rejections set forth in this Office action:

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- (a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.
- 3. Claims 1-18 are rejected under 35 U.S.C. §103(a) as being unpatentable over <u>Shurling</u> 6,009,415 (12/28/1999) (herein referred to as "Shurling").

As per claim 1, Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, II. 5-67; col. 2, II. 1-67; col. 3, II. 1-11; col. 6, II. 25-37; col. 8, II. 50-67; col. 15, II. 47-67; col. 16, II. 38-67; col. 17, II. 1-67; and col. 18, II. 1-15) shows "A system for presenting incentives specially tailored to a customer, comprising: an interactive user application running on a computer, said computer having a display operatively connected to said computer; a customer segmentation module for characterizing the customer; a product segmentation module for characterizing one or more products associated with the customer; a call type module for characterizing the purpose of the call; and an incentive

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module for processing information related to one or more of the customer segmentation module, the card segmentation module, and the call type module to formulate a set of incentives to offer to the customer."

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Shurling lacks an explicit recitation of "A system for presenting incentives specially tailored to a customer, comprising: an interactive user application running on a computer, said computer having a display operatively connected to said computer; a customer segmentation module for characterizing the customer; a product segmentation module for characterizing one or more products associated with the customer; a call type module for characterizing the purpose of the call; and an incentive module for processing information related to one or more of the customer segmentation module, the card segmentation module, and the call type module to formulate a set of incentives to offer to the customer. . . ." even though Shurling suggests same.

It would have been obvious to a person of ordinary skill in the art of secure electronic transactions that the disclosure of Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, ll. 5-67; col. 2, ll. 1-67; col. 3, ll. 1-11; col. 6, ll. 25-37; col. 8, ll. 50-67; col. 15, ll. 47-67; col. 16, ll. 38-67; col. 17, ll. 1-67; and col. 18, ll. 1-15) would have been selected in accordance with "A system for presenting incentives specially tailored to a customer, comprising: an interactive user application running on a computer, said computer having a display operatively connected to said computer; a customer segmentation module for characterizing the customer; a product segmentation

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module for characterizing one or more products associated with the customer; a call type module for characterizing the purpose of the call; and an incentive module for processing information related to one or more of the customer segmentation module, the card segmentation module, and the call type module to formulate a set of incentives to offer to the customer. . . . " because such selection would have provided means for "attracting and retaining long-term customers. . . . " (See Shurling (col. 2, 1l. 33-40)).

As per claim 2, Shurling shows the system of claim 1. (See the rejection of claim 1 supra).

Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, ll. 5-67; col. 2, ll. 1-67; col. 3, ll. 1-11; col. 6, ll. 25-37; col. 8, ll. 50-67; col. 15, ll. 47-67; col. 16, ll. 38-67; col. 17, ll. 1-67; and col. 18, ll. 1-15) shows "wherein the product is a product offered by a financial institution."

Shurling lacks an explicit recitation of "wherein the product is a product offered by a financial institution. . . ." even though Shurling reasonably suggests same.

It would have been obvious to a person of ordinary skill in the art that the disclosure of Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, ll. 5-67; col. 2, ll. 1-67; col. 3, ll. 1-11; col. 6, ll. 25-37; col. 8, ll. 50-67; col. 15, ll. 47-67; col. 16, ll. 38-67; col. 17, ll. 1-67; and col. 18, ll. 1-15) would have been selected

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in accordance with "wherein the product is a product offered by a financial institution. . . . "because such selection would have provided means for "attracting and retaining long-term customers. . . . " (See Shurling (col. 2, 1l. 33-40)).

As per claim 3, Shurling shows the system of claim 1. (See the rejection of claim 1 supra).

Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, ll. 5-67; col. 2, ll. 1-67; col. 3, ll. 1-11; col. 6, ll. 25-37; col. 8, ll. 50-67; col. 15, ll. 47-67; col. 16, ll. 38-67; col. 17, ll. 1-67; and col. 18, ll. 1-15) shows "wherein the customer segmentation module assigns a value to the customer based on the customer's payment history."

Shurling lacks an explicit recitation of "wherein the customer segmentation module assigns a value to the customer based on the customer's payment history. . . ." even though Shurling reasonably suggests same.

It would have been obvious to a person of ordinary skill in the art that the disclosure of Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, 1l. 5-67; col. 2, 1l. 1-67; col. 3, 1l. 1-11; col. 6, 1l. 25-37; col. 8, 1l. 50-67; col. 15, 1l. 47-67; col. 16, 1l. 38-67; col. 17, 1l. 1-67; and col. 18, 1l. 1-15; and whole document) would have been selected in accordance with "wherein the customer segmentation

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module assigns a value to the customer based on the customer's payment history. . . ." because such selection would have provided means for "attracting and retaining long-term customers. . . ." (See Shurling (col. 2, Il. 33-40)).

As per claim 4, Shurling shows the system of claim 3. (See the rejection of claim 3 supra).

Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, ll. 5-67; col. 2, ll. 1-67; col. 3, ll. 1-11; col. 6, ll. 25-37; col. 8, ll. 50-67; col. 15, ll. 47-67; col. 16, ll. 38-67; col. 17, ll. 1-67; and col. 18, ll. 1-15) shows "wherein one or more indicators are associated with the value wherein the indicators vary in appearance and provide an indication of profitability."

Shurling lacks an explicit recitation of "wherein one or more indicators are associated with the value wherein the indicators vary in appearance and provide an indication of profitability. . . ." even though Shurling reasonably suggests same.

It would have been obvious to a person of ordinary skill in the art that the disclosure of Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, ll. 5-67; col. 2, ll. 1-67; col. 3, ll. 1-11; col. 6, ll. 25-37; col. 8, ll. 50-67; col. 15, ll. 47-67; col. 16, ll. 38-67; col. 17, ll. 1-67; and col. 18, ll. 1-15; and whole document) would have been selected in accordance with "wherein one or more indicators are

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associated with the value wherein the indicators vary in appearance and provide an indication of profitability. . . ." because such selection would have provided means for "attracting and retaining long-term customers. . . ." (See Shurling (col. 2, 11. 33-40)).

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As per claims 5-9, <u>Shurling</u> shows the system of claim 1 and subsequent base claims depending from claim 1. (See the rejection of claim 1 <u>supra</u>).

Shurling lacks an explicit recitation of the elements and limitations of claims 5-9, even though Shurling (the ABSTRACT; FIG. 2; FIG. 3; FIG. 1; FIG. 4; FIG. 5; FIG. 6A; FIG. 6B; FIG. 6C; FIG. 7B; FIG. 8; FIG. 9; FIG. 10A; FIG. 10B; FIG. 11A; FIG. 11B; col. 1, ll. 5-67; col. 2, ll. 1-67; col. 3, ll. 1-11; col. 6, ll. 25-37; col. 8, ll. 50-67; col. 15, ll. 47-67; col. 16, ll. 38-67; col. 17, ll. 1-67; and col. 18, ll. 1-15; and whole document) suggests same.

"Official Notice" is taken that both the concepts and the advantages of the elements and limitations of claims 5-9 were well known and expected in the art by one of ordinary skill at the time of the invention because such concepts and the advantages would have facilitated for "attracting and retaining long-term customers. . . ." (See Shurling (col. 2, 11. 33-40)).

Independent claim 10 is rejected for substantially the same reasons as independent claim 1.

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Claim 11 is rejected for substantially the same reasons as claim 2.

Claim 12 is rejected for substantially the same reasons as claim 3.

Claim 13 is rejected for substantially the same reasons as claim 4.

Claims 14-18 are rejected for substantially the same reasons as claims 5-9.

CONCLUSION

4. Any response to this action should be mailed to:

Commissioner for Patents

P. O. Box 1450

Alexandria, VA 22313-1450

Any response to this action may be sent via facsimile to either:

(703) 746-7239 or (703) 872-9314 (for formal communications EXPEDITED PROCEDURE) or

(703) 746-7239 (for formal communications marked AFTER-FINAL) or

(703) 746-7240 (for informal communications marked PROPOSED or DRAFT).

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Hand delivered responses may be brought to:

Seventh floor Receptionist Crystal Park V 2451 Crystal Drive Arlington, Virginia.

Any inquiry concerning this communication or earlier communications from the examiner should be directed to John L. Young who may be reached via telephone at (703) 305-3801. The examiner can normally be reached Monday through Friday between 8:30 A.M. and 5:00 P.M.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Eric Stamber, may be reached at (703) 305-8469.

Any inquiry of a general nature or relating to the status of this application or proceeding should be directed to the Group receptionist whose telephone number is (703) 305-3900.

Patent Examiner

June 1, 2003

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